



Product Management

Product Management is becoming an important requirement for customers the healthcare space and rapid study of the market place is vital for organisations thinking of engaging with suppliers. This portfolio includes assessment, acquisition, implementation and development.



MEC can provide the following services:

- **Product selection:** Provide assistance for local or national procurement across a wide range of solutions and supplier. MEC is positioned to take an independent, unbiased opinion of services.
- **Product Guidance:** Provide advice on the most appropriate product to suit the local requirements and provide the best customer outcome brokering successful long term customer-supplier partnership.



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- Assist or develop Output Base Specification (OBS), operational and user requirements including in-house developments to off the shelf (COTS) clinical/departmental systems for small to large scale multi-organisation solutions
- Acquisition: Provide non-legal commercial input to ensuring product is delivered as expected including advice on how to contract for the selected system or service and what to prioritise.
- Implementation: Services to assist in implementing systems to gain maximum “buy-in” and best return on investments
- Configuration & Integration: MEC is proud of its experience in this field having delivered many operational services and created links between disparate systems and organisations
- Development: MEC can provide (or source) those critical pieces of development that turn “off the shelf solutions” into those that really fit into their local settings or create whole new sets of benefits from existing investment

MEC has over 20 years of experience in assessing, acquiring, negotiating and implementing clinical products ensuring they are designed, configured and integrated into the organisation delivering the utmost benefits for business and the users.

MEC believe it has the capability to rapidly accelerate a customer’s acquisition of product, with added value of providing security that they are getting exactly what they expect. The customer may very well be the NHS or a key supplier such as a Local Service Provider (LSP)

For further information please email: enquiry@mechealthit.co.uk